

Help your employees find Medicare coverage to meet their needs



Enrolling in Medicare for the first time—or transitioning from another Medicare plan—often brings up questions and creates confusion. Fidelity Medicare Services provides complimentary guidance, advice, and year-over-year support for your Medicare-eligible employees. We help them understand the options available to them and the long-term impact their choices can have on their health care and finances.

To learn more, contact your Managing Director and schedule a discussion. And invite your employees to discover how [Fidelity Medicare Services](#) can help them with their Medicare journey—whether they're retiring early, now, or later.

What we offer



Licensed, non-commissioned insurance agents

Your employees can meet with one of our licensed insurance agents by phone to learn about Medicare options and get help with enrollment when the time is right for them.



Vetted list of Medicare plans

Fidelity evaluates and works with insurance companies that offer Medicare plans with high levels of quality and service.



Individual plans to address unique health and financial concerns

- Medicare Advantage
- Medicare Supplement (Medigap)
- Part D prescription drug plans
- Stand-alone vision and dental plans
- Travel health insurance



Educational resources and tools

Our [Learning Center](#) helps your employees gain deeper understanding of Medicare.

Frequently asked questions

How does Fidelity Medicare Services work?

Our trained, licensed team specializes in providing Medicare guidance. Whether through a phone consultation or through our online tools and resources, this complimentary service provides your employees with information about health plans that meet their individual needs and preferences. Then we support them throughout the enrollment process.

Our team members explain how Medicare differs from other coverage they may be eligible for—and provide information on relevant enrollment timelines, late-enrollment penalties, tax implications, choices for additional coverage, and more.

Why should I introduce this to my employees?

Medicare-eligible employees often need extra support as they make important decisions for retirement. Fidelity Medicare Services helps your employees gain the confidence to make key choices about their health care coverage.

When you offer Fidelity Medicare Services, you provide a resource that:

- Educates Medicare-eligible employees about health insurance options
- Offers access to licensed insurance agents with deep knowledge of Medicare benefits and plans
- Provides year-over-year support as health needs and finances change
- Reduces employee anxiety about this key health care decision
- Relieves pressure on your benefits staff

What is the cost?

Fidelity Medicare Services is a complimentary advisory service for you and your employees.

How does Fidelity benefit?

The health insurance companies we work with compensate Fidelity Health Insurance Services directly for each member we enroll. Our individual team members are salaried Fidelity Medicare Services employees and don't receive commissions on plan sales.

Where is this service available?

Check our website for [our current service area](#). Or reach out to your Fidelity representative for the latest information.



How your employees can get started

- Call 1-833-886-0033, 8:30 am–7:00 pm (EST), Monday–Friday.
- [Schedule an appointment](#) with a licensed insurance agent at Fidelity.
- [Shop plan options online](#) and enroll independently.
- Visit our [Learning Center](#) for educational information.

For plan sponsor use only.

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We do not offer every plan available in your area. Currently we represent at least four organizations which offer at least five products in your area. Please contact Medicare.gov, 1-800-MEDICARE, or your local State Health Insurance Program to get information on all of your options.

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FHIS earns a commission paid by the insurance company based on your enrollment in a health plan. FHIS agents and representatives are not compensated based on your enrollment in a health plan and do not receive commissions from third-party insurance companies.

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For a complete list of available plans, please contact 1-800-MEDICARE (TTY users should call 1-877-486-2048) 24 hours a day/7 days a week or consult www.medicare.gov.

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